

AEC IT Cost Exposure Checklist

HOW EXPOSED IS YOUR AEC FIRM TO THE INFRASTRUCTURE COST RESET?

Answer the 8 questions below. Each question is scored 1-4.
Add up your points to find your total IT Cost Exposure Score.



Estimated
completion
time: 2-3 minutes.

HOW TO CALCULATE YOUR SCORE

- 1 Select the answer that best describes your firm's current situation.
- 2 Add up your points from all 8 questions.
- 3 Compare your total score with the IT Cost Exposure Profile guide below.

IT COST EXPOSURE SCORE GUIDE

Total Score (out of 32)

27 - 32 FUTURE READY



Strong visibility, flexibility and control, but continued vigilance remains essential as technology costs continue to evolve.

21 - 26 EMERGING EXPOSURE



Early signs of increasing cost pressure, complexity or dependency are beginning to emerge.

15 - 20 COST LOCK-IN RISK



Key technology decisions may be limiting flexibility and increasing long-term cost exposure.

8 - 14 RENEWAL SHOCK ZONE



Multiple cost pressures and investment decisions are converging, making strategic planning increasingly important.

YOUR EXPOSURE BY PILLAR

(OPTIONAL INSIGHT)

For additional insight, see how your score breaks down across key exposure areas.

	Cost Visibility (Q2 + Q5)	/ 8
	Commercial Flexibility (Q3 + Q7)	/ 8
	Technology Agility (Q4 + Q8)	/ 8
	Cost Pressure (Q1 + Q6)	/ 8

NEXT STEPS

Book a Complimentary 30-Minute Cost Exposure Review & Explore:

- ✓ VMware & licensing exposure
- ✓ Infrastructure cost benchmarks
- ✓ 3-year and 5-year cost outlooks
- ✓ Hidden inefficiencies
- ✓ Quick-win savings opportunities

SCAN NOW TO BOOK

QUESTIONS	OPTIONS				POINTS
1  How many significant technology renewals, refreshes or commercial decisions are expected within the next 24 months?	None planned ☐ (4 pts)	1 major decision ☐ (3 pts)	2-3 major decisions ☐ (2 pts)	Multiple major decisions ☐ (1 pt)	
2  How confident are you in forecasting your AEC firm's technology costs over the next 3-5 years?	Very confident ☐ (4 pts)	Mostly confident ☐ (3 pts)	Some uncertainty ☐ (2 pts)	Significant uncertainty ☐ (1 pt)	
3  How much flexibility does your firm have to change technology platforms, providers or commercial models?	Significant flexibility & choice ☐ (4 pts)	Some flexibility ☐ (3 pts)	Limited flexibility ☐ (2 pts)	Highly dependent on existing decisions ☐ (1 pt)	
4  To what extent does your current technology environment support business change?	Enables rapid adaptation ☐ (4 pts)	Generally supports change ☐ (3 pts)	Sometimes slows change ☐ (2 pts)	Frequently causes constraints ☐ (1 pt)	
5  When was the last time you completed a strategic TCO review across infrastructure, licensing, cloud and operations?	Within the last 12 months ☐ (4 pts)	Within the last 24 months ☐ (3 pts)	More than 24 months ago ☐ (2 pts)	Never ☐ (1 pt)	
6  How many areas of your IT estate are currently experiencing rising costs or increasing commercial pressure?	1 area ☐ (4 pts)	2-3 areas ☐ (3 pts)	Several areas ☐ (2 pts)	We don't have a clear picture ☐ (1 pt)	
7  If a major cost increase occurred at your next renewal, how prepared would your firm be to respond?	Very prepared ☐ (4 pts)	Reasonably prepared ☐ (3 pts)	Some concerns ☐ (2 pts)	Significant gaps exist ☐ (1 pt)	
8  How well does your current technology strategy support future requirements such as AI, growth, M&A or changing project demands?	Very well aligned ☐ (4 pts)	Mostly aligned ☐ (3 pts)	Some gaps exist ☐ (2 pts)	Significant gaps exist ☐ (1 pt)	

TOTAL IT COST EXPOSURE SCORE

Add up your points (max 32)

/ 32

Are today's IT decisions quietly locking in tomorrow's cost exposure?

If you're ready to take action, our AEC experts can help you identify where renewals, licensing, infrastructure and cloud decisions may be increasing long-term exposure.

Book My IT
Cost Exposure
Review Now

